

**Organization**

Sheela Foam Pvt. Limited

**Industry**

Home Comfort Products



“We have effective and easy to implement Internet access policies because of Cyberoam.”

**Pertisth Mankotia**

Head-IT

**Sheela Foam Pvt. Limited****Cyberoam Integrated Solution Delivers Complete Internet Security****Background**

Sheela Foam, manufacturers of the Sleepwell Range of products, including Sleepwell Mattresses, is the largest manufacturer of polyurethane foam in India. With one of the largest plants in South-East Asia, Sheela Foam has some of the finest multi-location facilities in India, manufacturing comfort products with PU Foam and Coir.

**Challenge**

Sheela Foam was concerned about the non-work related surfing and insufficient bandwidth. With high bandwidth consumption, even their email server was not getting sufficient bandwidth. In addition, they had security requirements like anti-virus and anti-spam.

**Cyberoam Solution**

“We needed to control our non-business surfing,” says Pertisth Mankotia, Head-IT. “And we had bandwidth issues too. But in the final run, we needed an integrated solution that offered us complete security.”

Sheela Foam uses Cyberoam's integrated solution for firewall, anti-virus, anti-spam and content filtering protection, in addition to bandwidth management for their granular controls. One more factor that helped was Cyberoam's multiple link load balancing and gateway failover that helped Sheela Foam make optimal use of its ISP links.

“Cyberoam's firewall, anti-virus and anti-spam give us effective protection. We also use it for port routing. Apart from this, we have effectively and easily implemented the Internet access policies because of Cyberoam,” says Mankotia.

Once the decision to introduce Cyberoam was made, Sheela Foam communicated the need to its employees through a letter. Groups were made with different levels of access. The Premium Group, comprising top management, had 24-hour access to the net. Mid-level group had 8-hour access, the lower level were given scheduled hours when they could access the net. A further lower group was given just 1-2 hour access in a day.

Now, informing new recruits of Sleepwell's surfing policy is part of their induction program. The policy details are available through the company's ERP.

“Cyberoam's easy-to-use GUI simplifies our operations.”

### **Pertisth Mankotia**

“Plus, we have great bandwidth savings. We run our mail server with 500 clients, b2b server with 20 clients as well as our concurrent Internet access over multiple ISP links that aggregate to 384 kbps. Earlier our Internet downtime was 50 %. With the Multi-link manager on the same Cyberoam platform, we have 100 % uptime,” says Mankotia.

“Cyberoam's easy-to-use GUI simplifies our operations,” he adds. “In fact we shall be implementing Cyberoam UTM appliance for our future projects.”



Visit: [www.cyberoam.com](http://www.cyberoam.com)  
Contact: [info@cyberoam.com](mailto:info@cyberoam.com)

**USA** - Tel: 201-484-7581, Fax: 201-777-2113  
**India** - Tel: +91-79-26405600, Fax: +91-79-26407640  
**Australia** - Tel: 61-298897368, Fax: 61-298897369